

Factsheet


DCON Products Public Company Limited

Business Type: manufacturing of flat pre-stressed concrete plank under international quality management system.

Listed status in the Stock Exchange of Thailand: Listed Non-listed

Offering: Convertible Bonds with registered holders' right to convert into newly issued ordinary shares of the Company, unsubordinated, unsecured, with a Bondholder representative, and the issuer's right of early redemption

"CONVERTIBLE BONDS OF DCON PRODUCTS PUBLIC COMPANY LIMITED NO.1/2025 DUE 2027 WITH THE ISSUER'S RIGHTS OF EARLY REDEMPTION"

Offer period: between 28 January 2025 – 6 February 2025

Instrument characteristics

Term	2 years
Interest rate	Fixed 4.50% per annum
Interest payment period	Pay interest every 3 months
Early redemption	The issuer of Convertible Bonds has the right to redeem before the maturity date, which can be exercised after 6 months from the date of issuance of Convertible Bonds.
Total offering value	Not exceeding 400.00 million baht
Bondholder representative	KPM Securities Company Limited
Use of Proceeds	To repay the Company's short-term loans.
Conversion rights	The Convertible Bondholders can exercise their conversion rights on the maturity date of the Convertible Bonds, which is February 7, 2027 (the intention to exercise the conversion rights is from January 23, 2027, to February 6, 2027).

Credit rating

- No credit rating -

Other important details

Date of issue	February 7, 2025
Maturity date	February 7, 2027
Type of offering	Allocated to existing shareholders in proportion to their shareholding (Right Offering)
Bond registrar	CIMB Thai Bank Public Company Limited

Key financial ratios of the issuer

Financial ratios (times)	Industry average (Latest)	9-month period 2024	2023	2022
Interest coverage ratio ¹	N/A	2.50	13.70	71.18
Current ratio ¹	N/A	2.80	3.28	3.45
Debt to equity: D/E ratio ²	N/A	0.42	0.39	0.21

¹The higher it is, the higher the ability to repay

²The higher it is, the higher the debt

Risk level

(Based on the age of the instrument and credit rating)



A debt instrument that the issuer can redeem early.

Financial ratio maintenance requirements

The Company shall maintain a "Net Debt to Equity Ratio" as defined in the Terms and Conditions at a ratio not exceeding 3:1 as of the end of each quarterly accounting period or the end of the accounting period of the Issuer of the Convertible Bonds throughout the term of the Convertible Bonds.

Yield of other instruments in the market (YTM)

- No data -

Issuer Risk
1. Risk from fluctuations in fuel and main raw material prices

Fuel is the main cost of transportation of goods and is the second highest expense after raw material costs. However, the fluctuation of fuel prices is a factor beyond control because it is related to many other events, such as the global economy and international political problems, which cause fluctuations in oil prices. The Company has managed the risk by purchasing new trucks to replace the old ones that are inefficient and maintaining the trucks to be efficient at all times. The Company has trained drivers to drive properly for safety and economy on a regular basis. In addition, GPS systems have been installed in all trucks to control speed and prevent fuel fraud by drivers.

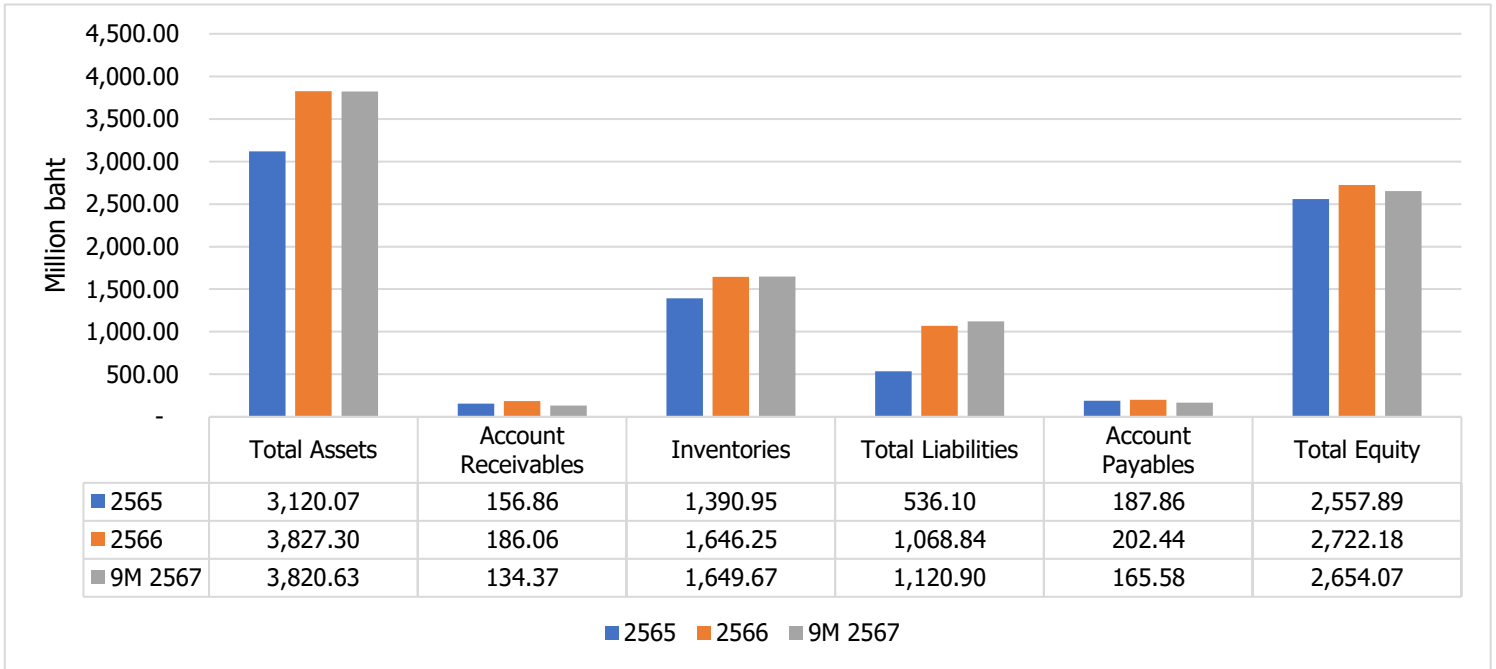
Raw material prices are highly volatile due to economic changes, including changes in supply and demand, especially the prices of cement, steel bars, PC-Wire, stones and sand, which are the main raw materials used in the production process that will have both positive and negative impacts on the business. The Company must closely monitor and assess the situation and determine appropriate risk management strategies, including managing the procurement of raw materials to reduce price risks, researching to find alternative raw materials, and controlling and managing inventory effectively.

2. Risk from fluctuations in the domestic economic situation and competition

In the past year, Thailand has continued to experience a slowdown in the economy, causing the construction material market and real estate business to be intensely competitive. There is a market oversupply, competitors are rushing to sell products. The company, which has invested in the real estate business, is at risk from investing in the condominium project. Therefore, to increase the competitiveness in the construction material business, the management focuses on product research and development, quality control, service, inventory management, personnel development, delivery and transportation management to make management more efficient and maintain the leadership in this business. As for the real estate business, to reduce financial risk and marketing cost risk.

Summary of financial position and operating results according to the consolidated financial statements for the past 2 years and the first 9 months of 2024

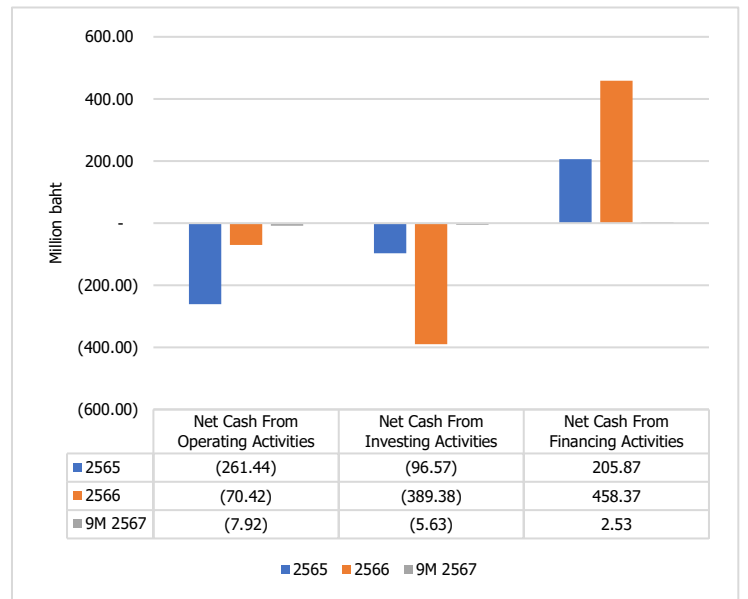
Balance sheet



Profit and loss statement

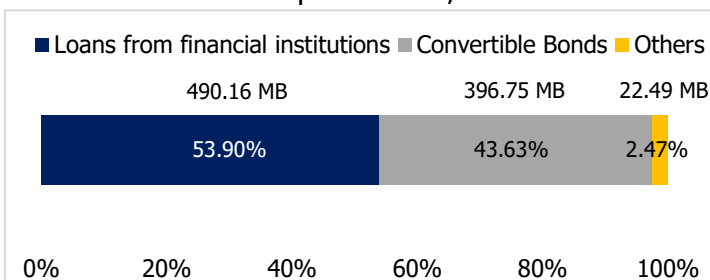


Cash flow statement

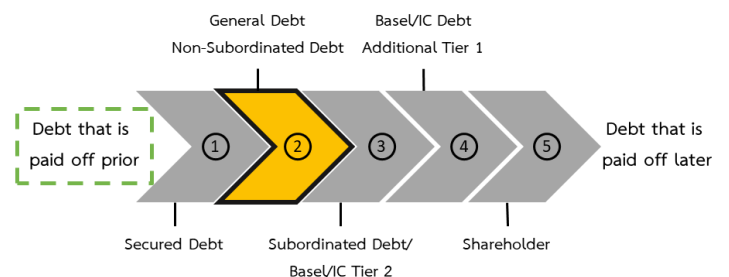


The proportion of interest-bearing debt of the issuer

As of September 30, 2024



Sequence of debt repayment



Key features and risks of the instrument

1. Investing in Convertible Bonds is not a deposit. Investors may need to be ready to hold the Convertible Bonds until the expiration date, as selling before the expiration date may be difficult or may be sold at a price lower than the par value or purchase price.
2. Since debt instruments in Thailand are illiquid, selling debt instruments before the maturity date in the secondary market may result in a decrease or increase in the sale value of the instrument, depending on the market conditions and demand at that time.
3. The instrument may have a high return, but it also carries a high risk. Investors should understand the characteristics of the instrument, analyze the risks and debt repayment capabilities of the issuer before deciding to invest.
4. The issuer has not been rated (Unrated). Investors should study the performance information of the issuing company and should continuously follow the news of the issuing company.
5. Redemption of Convertible Bonds before the maturity date by the Convertible Bonds issuer may cause the Convertible Bondholders to be at risk of not being able to predict the exact cash flow from the Convertible Bonds and risk losing the opportunity to receive a high return from investing in the related Convertible Bonds.

Warnings and other warning information

Warning

- The approval from the SEC does not mean that it is an investment recommendation, guarantees debt repayment, returns, principal or certifies the accuracy of the information.
- This summary is part of the announcement of the conversion bond allocation, which is only a summary of the offering, characteristics and risks of the securities, and the company that issues and offers the securities. Therefore, investors must analyze the risks and study the information from the announcement of the conversion bond allocation, terms and conditions, and the conversion bond subscription documents.
- History of default
 - None
 - Yes

The Company has no history of defaulting on interest or principal payments on debt instruments or defaulting on loans from commercial banks, finance companies, credit foncier companies or financial institutions established under specific laws, as seen from the history of the past 3 years from the National Credit Bureau and financial statements audited by licensed auditors.